# Mentoring RiderCoaches A Principle Based Case Study Steven P. Zarbatany & Michael M. Cosgrove, Ph.D.



### Overview

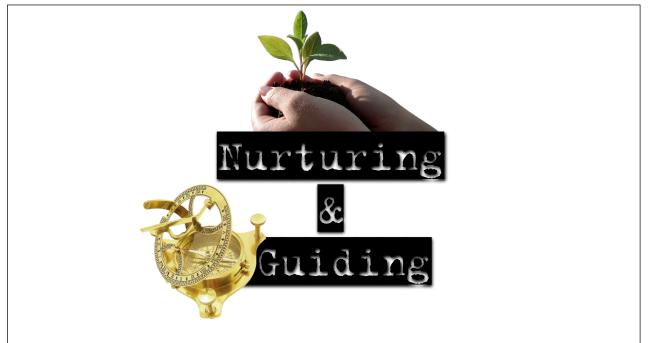
Mentoring Foundation - Slide Show	
Your Turn - Slide Show Reflection	
Why Mentoring?	
RiderCoach Development Levels	
Content - Context Threading	
MTII BRC Continuous Improvement Model	
Your Turn - Change From Within	
RiderCoach Mentor Journey	
Mentor Journey	
MTII Mentoring Model	
Your Turn - Case Studies	
Q & A	
Credits/Out-takes	
	3



Tell me and I'll forget Show me and I may remember Involve me and I'll understand

Chinese Proverb

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Genuine, enduring change must start on the inside and work outward	-	
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David A. Stoddard, "The Heart of Mentoring Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.	-	
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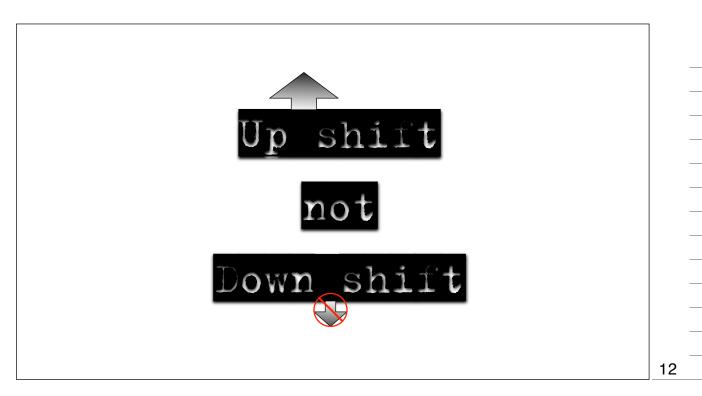
The mentor's gift is not the opportunity to become like them, but the challenge to become more fully ourselves through them.	
They call forth the best we have.	
They invite us to transcend ourselves.	
Laurent Daloz	
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on they	nce the principles become ingrained in us, start to manifest themselves in everyday practice.	
	. Stoddard, "The Heart of Mentoring Ten Proven Principles for Developing People to llest Potential" NavPress, 2003, Colorado Springs, CO.	

Mentors can inspire, encourage, raise questions, and facilitate learning, but they cannot change people.

Ultimately, their motivation has to come from within.

David A. Stoddard, "The Heart of Mentoring ... Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.



Each mentoring partner is unique. individuality must be honored and appreciated. It is the context within which the relationship lives and grows.	
Zachary, Lois J., Creating a Mentoring Culture, Jossey-Bass, 2005	

We will learn no matter what! Learning is as natural as rest or play. With or without books, inspiring trainers or classrooms, we will manage to learn. Educators can, however, make a difference in what people learn and how well they learn it. If we know why we are learning and if the reason fits our needs as we perceive them, we will learn quickly and deeply."

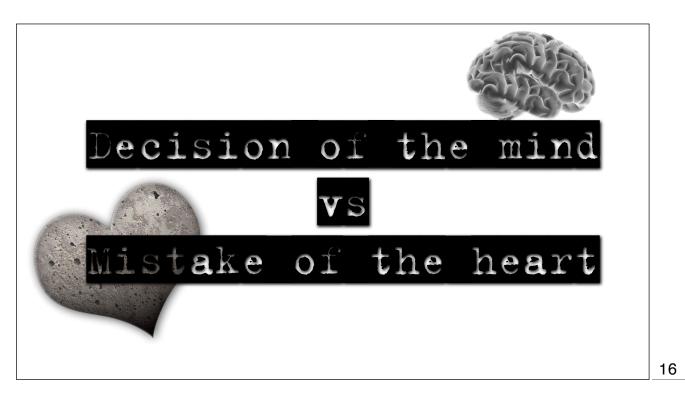
Malcolm Knowles, Educator

[Organizations] that hold true to clearly articulated and understood values outlast those without a system of values to govern their operations.

Stated values help provide answers to the questions of what, how, and why things are done.

David A. Stoddard, "The Heart of Mentoring ... Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.





Greatness is not where we stand, but in what direction we are moving. We must sail sometimes with the wind and sometimes against it – but sail we must, and not drift, nor lie at anchor.

**Oliver Wendell Holmes** 

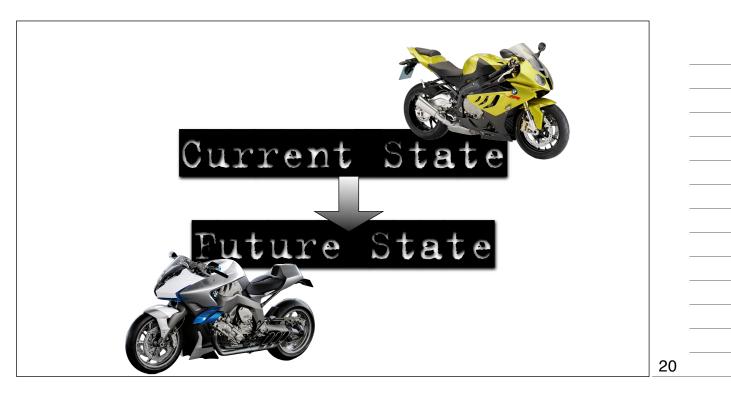
#### Helpful mentoring suggestions:

Harness the power of storytelling. Never mentor from behind a desk. Listen with your heart, not just your head. Ask the right questions. Avoid quick fixes. ...relate to your mentoring partner's struggle... Don't teach above where you are living.

The initial predominant model of the mentor was to be a "sage on the stage,"...the practice of mentoring has evolved in lock step with the expanding knowledge of how to best facilitate learning.

Zachary, Lois J., Creating a Mentoring Culture, Jossey-Bass, 2005

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Creating a mentoring culture is a journey of organizational learning in which mentoring competency and mastery are enhanced at all levels: participant, leadership, administrative, and institutional.

Zachary, Lois J., Creating a Mentoring Culture, Jossey-Bass, 2005

This metaphor of a journey is also appropriate for creating a mentoring culture, for it, too, is a journey and not a destination. Zachary, Lois J., Creating a Mentoring Culture, Jossey-Bass, 2005	
	22

If you have a mentoring partner who remains arrogant and clearly seems unteachable, extending the relationship is a waste of time.

David A. Stoddard, "The Heart of Mentoring ... Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.



Partners will only learn what they value and consider important. One persuaded against his will remains of the same opinion still. David A. Stoddard, "The Heart of Mentoring Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.	
	25

The simple phrase "moving on" is a powerful metaphor for describing individual growth and learning. In our personal lives, moving on signifies growth and readiness for change. When we move on, we acknowledge our past and present (what it is we have learned and who we are) and move to a higher level, integrating what has come before with what is to be.

Zachary, Lois J., Creating a Mentoring Culture, Jossey-Bass, 2005

We can help a person to be the best version of himself by our own willingness to understand the story of his world...his private feelings and past experiences. By our affirmation of the person as he is, without judgment, we give him support and strength to take the next step in his own growth to be the best he can be.

Michael M Cosgrove, Ph.D

self s y our , we n his
s y our
y our
y our
, we
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n his
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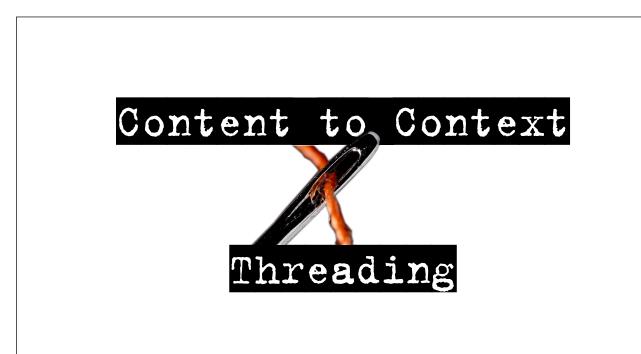


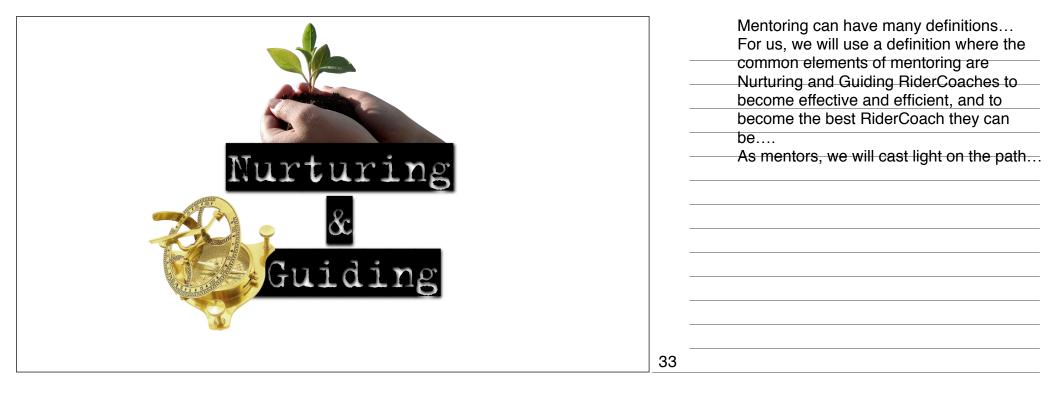
The "Mentoring RiderCoaches" presentation will take participants on the RiderCoach journey from being trained and certified as a RiderCoach, to performing effectively and efficiently in the field as a RiderCoach, to being the best RiderCoach you can be...

field officer training programs improve judgment reduce unintended consequences	Just as police departments have "field officer training programs" for police recruit graduates, the need is no less great for RiderCoaches. The issue is important, because just as a police officer, who is trained but not mentored, can be positioned to make errors of judgment that can have catastrophic consequences, so it is with a RiderCoach who has been turned loose without the benefit of mentoring development immediately following certification.
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The primary key issue and foundation for a RiderCoach mentoring program is that no one is prepared to be a fully functional, effective, and efficient RiderCoach following successful completion of the MSF RCP training program and subsequent certification, nor are we close to being the best RiderCoach we can be...

evels of Development	MTII mentor level I + II content Forms basis for CI to incorporate levels III & IV
III. Know Principles and Concepts Content presented based on principles & concepts	
IV. On-Going Learning of RiderCoach From "rote" to "thinking" Reflection – what can I do better A commitment to life long learning A commitment to continuous improvement More effective communications What went right, what went wrong, what could I have done better?and do it!	
ne 2010	31
	Content presented based on principles & concepts <b>IV. On-Going Learning of RiderCoach</b> From "rote" to "thinking" Reflection – what can I do better A commitment to life long learning A commitment to continuous improvement More effective communications What went right, what went wrong, what



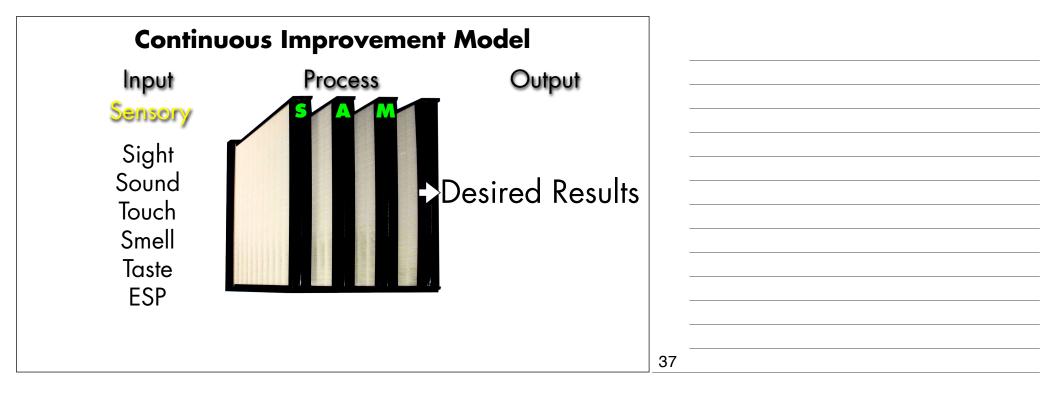


If our mentoring partners can grasp, buy into, and commit to the principle/concept behind the content, then the change will come from within rather than from without. Thus, the need to establish a thread from content to context.	

Many of the same principles and concepts that apply to a RiderCoach / Student relationship,apply to a RiderCoach Mentor / RiderCoach relationship.	RiderCoach relationship. Self-assessment - 1. measure progress 2. gauge current state proficiency	
Self-assessment		
Motivate to do the right thing		
Upshift, not downshift		
Mutual respect		
Balance between caring and challenging		
	35	

classrooms, we will manage to learn. Educators can, however, make a difference in what people learn and well they learn it. If we know why we are learning an the reason fits our needs as we perceive them, we wi	nowever, make a difference i well they learn it. If we know	books, inspiring trainers of to learn. Educators can, in what people learn and why we are learning and
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Malcolm Knowles, Educator



To orchestrate experiences designed to convey meaning to RiderCoach candidates and RiderCoaches for the purpose of principle and concept understanding and buy in.	

Your turn	
Nurturing & Guiding Change from Within Content - Context Threading SP NL	
When the music starts: Compare and contrast experience A with experience B Where was your focus and attention? Which approach enriches learning? When the music stops: Let's share your assessment	39

MTII Mentoring Program is built upon organizational and adult learning principles and concepts.	41	
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### **Organizational Principles**

#### Lean

Continuous Improvement Strategy Current State to Future State

#### **Knowledge Creation**

Transform personal knowledge into organizational knowledge

#### Learning

Leveraging prior experiences Life long learning

#### **Exception Management**

Focus attention on out of the ordinary events

#### Personal Accountability

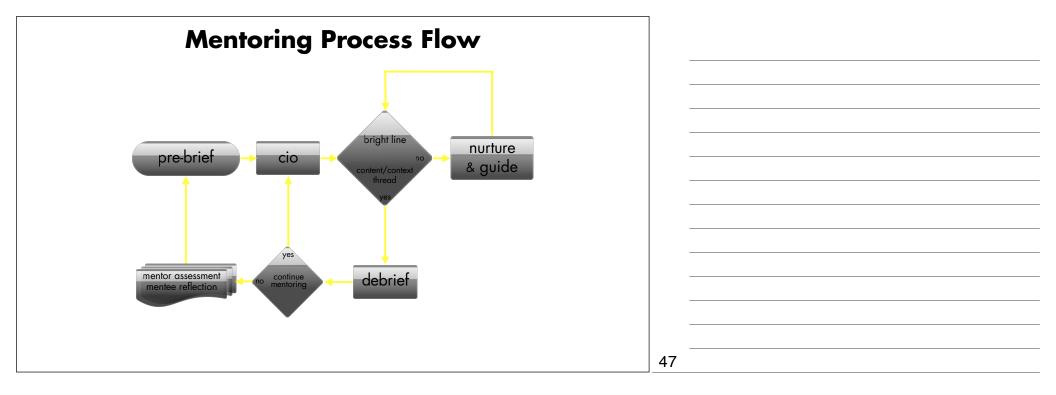
Self-Assessment

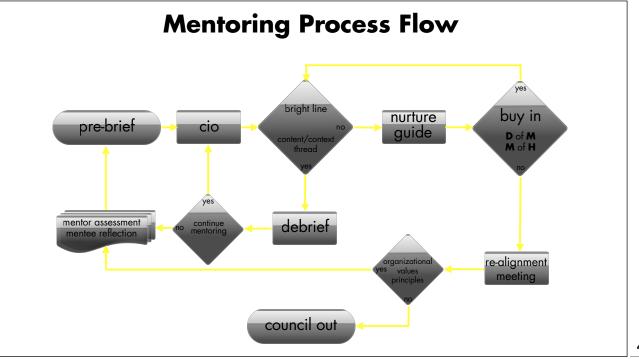
RiderCoach Mentoring Journey	
Interview	
Pre RCP Workshops	
RCAP (RiderCoach Apprentice Program)	
RCP	
Off-Line Mentoring (3-6 months) RiderCoach Reflective Piece RiderCoach initiated transition	
In-Line (On-Going)	
Mentoring Candidate	
	43

Mentor Journey		Mentors are assigned and scheduled as either on-line or off-	
Interview Mentoring skills assessment	Mentor Meetings Clarification of content/context applications	line to mentor a RiderCoach. Mentors complete a Mentoring Report	
Mentor Workshops In-Line Mentoring Candidate	Clarification of Classroom and Range components	On-Going Mentor Meetings Clarification of content/context applicationsClassroom and Range	
Candidate Mentoring Report ( <i>Mentor Team Eyes Only</i> )	Identify Mentor Continuous Improvement Opportunities	Components Mentor Continuous Improvement Opportunities	
Assigned and scheduled Either <i>In-line</i> or <i>Off-line</i>	Identify Mentoring Continuous Improvement Opportunities	On-Going Mentor Workshops Enhanced skill development	
Mentoring Report ( <i>Mentor leam Eyes Only</i> )		44	

Mentor Characteristics		Not only requires a specialized skill set but a temperament, style, presentation to be
Good Listener	Evaluative Skills	effective
Empathy	Embrace Organizational Values, Concepts, & Principles	
Patient	Trust of RiderCoaches	
Interpersonal Skills	Writing skills	
Facilitator	Computer literacy	
Curriculum Understanding (Level II base)	Ability to <b>"Upshift"</b> not <b>"downshift"</b> RiderCoaches	
Embrace Continuous Improvement	RiderCoaches	
Effective Communicator	Distinguish <b>Mistakes of the Heart</b> vs. <b>Decisions of the Mind</b>	
Self Assessment Skills		
		45

		re; CI model assumption that org principles are ingrained. buy in
Decision of the mind	Mistake the heart.	
Know what to do, and don't do it.	Don't know what to do, and don't do it.	
Disciplinary/Corrective issue (make a conscious decision not to do the right thing)	Training issue or mistake of the heart (chose to do the right thing, but miss it)	







		Mentor Team Only
Mentoring Report Rationale		
Vehicle to promote mentor team and organizational: alignment clarity accountability Based upon continuous improvement principle Current state to future state		
	49	

		Nurturing & Guiding Change from Within
		Content - Context Threading
Demo		
Case Study What do you see?		
Is there a Continuous Improvement Opportunity application?		
If so, what is the content to context thread?		
What is your assessment of the experience that took place?		
	50	

Case Study TOOLS	Resources for Context (Handouts)
<ul> <li>Six Assumptions of Adult Learning RiderCoach Guide:</li> </ul>	
Classroom Concepts Motor Skill Principles Exercise Rationales Range Exercises: 2, 4, 5, 9, 12	
Case Studies: 1 - 5	
<ul> <li>Focus on adult learning applications, rather than compliance/content issues.</li> </ul>	
	51

## Case Study

Range Exercise #10. Twelve Students. During the first couple of passes numerous students are having problems with path of travel, head turns, and the counter weight technique.

RiderCoach CI begins to stop riders in the u-turn box and walk them through the path of travel. While walking them through the uturn box, the RiderCoach provides stern verbal instruction and input for both path of travel and technique.

Continuous Improvement Opportunity?	
To have the RiderCoach;	
Refrain from walking riders through path of travel in u-turn box.	
Refrain from being too stern	
Refrain from over verbalization	
Use hand signals	
Permit riders to learn on their own	
	53

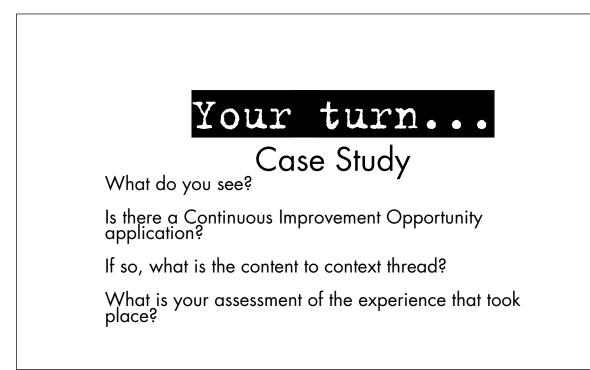
Cont	ext	 
The instructional environment should be	Too much information, or over-coaching,	 
high challenge and low threat.	can inhibit the development of motor	
	skills.	 
Riders should attribute success to their		 
own effort and ability, rather than the	Motor skills are best learned if acquired	
nstruction/coaching of a RiderCoach.	naturally as opposed to being forced.	
A primary way to learn a motor skill is	Motor skills are retained better of a	 
to practice in a safe environment.	learner practices in a safe environment	
Practice provides feedback (knowledge	without distractions which can intrude	 
of results) which can be enhanced by	on the perceptual-motor process.	 
appropriate coaching.		
	Coaching is most effective in an	
	environment of minimal stress and	 
	tension.	 

### Assessment

During the debrief and our self assessment, the RiderCoach indicated that he thought things went well during exercise 10. I referred him to the RCG MSP (which we agreed to use during our initial pre-brief together) and referenced "Too much information, over coaching, can inhibit the development of motor skills."

After reflection and discussion he realized that his coaching technique in the u-turn box was too much information and over coaching. We then reviewed the other contexts referenced above and applied them to exercise 10. The RiderCoach was very receptive to applying the concepts and principles to his performance. Since our first day, on the range, he has improved his self assessment process and is eagerly making an effort to move from his current state to his future state.





Effective Mentors:	
See mentoring as a process that requires perseverance	
Help mentoring partners align passion and work.	
Help turn personal values into practice.	
Model character.	
Recognize that mentoring + reproduction = legacy.	
David A. Stoddard, "The Heart of Mentoring Ten Proven Principles for Developing People to Their Fullest Potential" NavPress, 2003, Colorado Springs, CO.	
	57

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	59

